



## ***FACT SHEET***

- MedFinManager is a national leader in the facilitation of medical care for patients who have been injured in third-party accidents and require treatment using a lien.
- MedFinManager provides financial services to hundreds of hospitals, physicians, and other healthcare providers, in 18 states, and is currently expanding nation-wide. MedFin's clients include specialty physicians, clinics and ambulatory surgery centers, as well as individual hospitals, and major healthcare systems.
- MedFinManager's **Consensual Lien Facilitation & Purchase Program** approves and purchases accounts for lien-based health services, either medical or surgical
- MedFinManager's **Statutory Lien Purchase Program** provides cash acceleration for a hospital's existing statutory (TPL – Third Party Liability) lien program.
- MedFinManager's programs provide a timely, risk-free way to increase new patient revenue, while ensuring guaranteed, recoupment-free payments
- MedFinManager's programs have no significant impact on the facility's revenue cycle process or information systems. The programs include all necessary case assessment, underwriting, legal requirements and administrative processing, and training.

The MedFin approach creates a true win/win partnership with the healthcare provider, and the other parties involved in these highly technical and legal transactions: the patient, the attorney, and the physician. The significant advantages of the MedFin Programs are numerous:

- **MedFin guarantees payment in 30 days.**
- The **MedFin Programs are a Without Recourse purchase**, which means MedFinManager assumes the total risk once an account is purchased. If a lien eventually becomes uncollectable, MedFinManager assumes the total loss.

- MedFin provides all the necessary coordination between patient, physician and attorneys, which then relieves the hospital of its concerns of high risk, lack of resources and aversion to dealing with attorneys and the legal process. The hospital gains the additional revenue - and loses both the hassle and the risk to its reimbursement.
- Enables the provider to accept business on a lien-basis that may have traditionally been turned away.
- For the provider seeking to improve opportunities with certain important physician partners, MedFin's dedication to outreach and market development can assist the facility in strengthening and creating relationships with physician partners. By creating the all important "one-stop" environment for specialists and by offering a means to improve deteriorating incomes, MedFin can assist in creating a high level of physician loyalty.
- MedFin's **Consensual** and **Statutory Lien** purchase programs work in a completely hassle-free way that makes the processing almost feel invisible to staff. Smooth, efficient processing is successful from the registration point, throughout the entire revenue cycle.
- Our services create the opportunity to enhance a provider's community relations outreach by assisting its patient customer base, in situations where personal injury patients approach the provider for guidance and direction in obtaining necessary care. The community relations impact can be significant and affect customer satisfaction surveys conducted by many facilities.
- MedFinManager's **Statutory Lien Purchase Program** will offer cash acceleration and significant additional reimbursement opportunities, when treatment has been a result of trauma or accident. The criterion for such purchases is calculated on a situational basis.
- There simply is no **downside!** MedFin charges no upfront fees for its services, leaves the provider in control of the process; requires no minimum volumes of activity; has no maximum billing limitations; and offers to underwrite patients who otherwise might present as uninsured or underinsured. Finally MedFinManager offers a no-hassle, **guaranteed**, no take-back payment – that leaves a positive impact on the Accounts Receivable aging.